



CALENDAR OF EVENTS 2015-2016

DATE: Wednesday, April 20th

TIME: 6:00 PM; Dinner at 6:30 PM

TOPIC: “DiSC ... The Language of Leaders!”

SPEAKER: Diane Lazarowicz of Top Performance Results, LLC.

PLACE: Rivers Club in One Oxford Center

COST: \$20.00 / \$10.00 Students

Price is reduced to only \$20. Pay on our website. (Payment required if reservation canceled within 3 days of meeting.)

MENU:

Salad – SUNBURST SALAD. Crisp Romaine, Mandarin Oranges, Fresh Berries, Candied Pecans and Balsamic Vinaigrette

CHOICE OF:

1. Chicken Piccata with Lemon Caper Sauce
2. Ginger Soy Marinated Grilled Flank Steak
3. Eggplant and Grilled Vegetable Roulade (Vegetarian)

Dessert – Blueberry Ricotta Cheesecake

Please RSVP with your entree selection by Friday, April 15th at: www.pittsburgh.imanet.org

Mark Your Calendar:

May 18, 2016: Next Meeting: topic TBA

DiSC ... The Language of Leaders!

Every person has a unique personality. However, we do have certain behaviors that can unify us. The DiSC model of human behavior is based on the 1928 work of psychologist Dr. William Marston and used by over 40 million people worldwide.

Learn how to improve work productivity, teamwork and communication. Join us to learn the four different behavior styles and how this valuable insight can motivate, inspire and reduce conflict with clients and co-workers.

Biography of this Month’s Speaker:



Diane Lazarowicz is the President of Top Performance Results, LLC, where she has developed relationship building strategies using the personality indicator tool DiSC to help clients understand why people react and interact the way they do. This knowledge helps them improve business relations and achieve higher sales results

Prior to this, Diane was the founder of the Appreciator, LLC. Before moving to Pittsburgh, Diane was a Vice President on Wall Street earning her Series 7, 63 and CFP designation. With over 35 years of professional business experience, Diane brings a vast array of skills to Top Performance Results, LLC and is an expert in building relationships with a fresh, creative approach that produces results. As a professional speaker and facilitator, Diane engages her audience with her authentic, high-spirited enthusiasm that is truly a “must see.”

Diane is a Suma Cum Laude graduate of Robert Morris University with a BS degree in Information Systems. As a life-learner, she is also a graduate of the Referral Institute and the Dale Carnegie Skills For Success program. Upon completion of this course, she served as a Graduate Assistant Trainer for Dale Carnegie with lead trainers in the program.

Diane is a Junior Achievement volunteer, and she is part of the Road To Recovery program and served on the Board of Directors for the American Cancer Society.

Interested in helping our Pittsburgh Chapter?

We are in need of volunteers to join the board to help plan and direct the professional events of our chapter. **You** can make a difference in keeping the Pittsburgh Chapter active. If you are interested and able to give an hour's time to the IMA, please contact Tim Abbott, VP Membership at tcabbott14@gmail.com, or call 724-316-1415 if you have questions.

Contact Information for Officers 2015-2016

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ANNOUNCEMENT FROM GLEIM CMA REVIEW:

Pittsburgh Chapter members are eligible for discounts on Gleim CMA Review System and CPE purchases.

To obtain the chapter discount, contact **Melissa Leonard**, Gleim Chapter Coordinator, directly. There are three ways to place an order:

- Fax the order form to her at Gleim at [888.375.6940](tel:888.375.6940)
- Call her directly at [800.874.5346, ext. 131](tel:800.874.5346)
- Send an email to melissa.leonard@gleim.com

Follow this link to download the order form for the Gleim CMA Review System, which we feel will best prepare candidates for the exam:

https://www.gleim.com/accounting/agreements/get_chapter_pdf.php?file_id=4

Follow this link to download the order form for the Gleim CPE packages.

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